Business Administration Major (BA)

Bachelor of Arts, BA

A student majoring in business administration must complete a core curriculum, which consists of the following:

Required Courses

| ltem # | Title | Credits |
|---------|--|---------|
| ECN 201 | MICROECONOMIC PRINCIPLES | 3 |
| ECN 202 | MACROECONOMIC PRINCIPLES | 3 |
| ACC 211 | ACCOUNTING PRINCIPLES I | 3 |
| ACC 212 | ACCOUNTING PRINCIPLES II | 3 |
| | ACC 375 or FIN 370 | 4 |
| BAD 330 | MANAGEMENT | 3 |
| BAD 340 | MARKETING PRINCIPLES | 3 |
| | BAD 351, 352, or 353 | 3 |
| ECN 300 | DESCRIPTIVE AND INFERENTIAL STATISTICS | 4 |
| ECN 400 | SENIOR SEMINAR | 3 |
| | Sub-Total Credits | 32 |

Concentration Selection

The student is required to select one of the following concentrations:

12-13

International Business Concentration

Business Administration majors with a concentration in International Business must also minor or double major in one of the foreign languages. The courses required for the minor or major in the foreign language will not count as part of the 2.0 GPA requirement in the Bachelor of Arts with a Business Administration major.

| Item # | Title | Credits |
|---------|---|---------|
| ECN 323 | ECONOMIC PROBLEMS OF DEVELOPING COUNTRIES | 3 |
| ECN 327 | INTERNATIONAL ECONOMICS | 3-4 |
| BAD 443 | INTERNATIONAL MARKETING | 3 |
| | Business Administration Selection | 3 |
| | Sub-Total Credits | 12-13 |

Marketing Concentration

| ltem # | Title | Credits |
|---------|-------------------------------------|---------|
| BAD 344 | CONSUMER BEHAVIOR | 3 |
| BAD 345 | INTEGRATED MARKETING COMMUNICATIONS | 3 |
| BAD 442 | MARKETING RESEARCH | 4 |
| | Marketing Selection | 3-4 |
| | Sub-Total Credits | 13-14 |

Human Resource Management Concentration

In addition to the required courses listed below, the department strongly recommends that students concentrating in human resource management take the following courses if available. The material in these courses further enhances the student's knowledge about bureaucratic organizations and the workplace.

- SOC 245: Sociology of Work
- <u>SOC 250: Occupations and Professions</u>
- <u>SOC 260: Complex Organizations</u>

| ltem # | Title | Credits |
|---------|--------------------------------------|---------|
| BAD 332 | HUMAN RESOURCES MANAGEMENT | 3 |
| BAD 334 | COMPENSATION AND BENEFITS | 3 |
| BAD 436 | HUMAN RESOURCES DIVERSITY MANAGEMENT | 3 |
| ECN 326 | LABOR ECONOMICS | 3 |
| | Sub-Total Credits | 12 |

Sports Management

| ltem # | Title | Credits |
|---------|------------------------------|---------|
| BAD 348 | SPORTS MARKETING | 3-4 |
| ECN 349 | SPORTS ECONOMICS AND FINANCE | 3 |
| | Sports Management Selection | 3-4 |
| | Sub-Total Credits | 12 |
| | Total Credits | 44-45 |